ORLANDO

MULTIFAMILY YEAR-END SALES SUMMARY | **2018**

QUICK FACTS

SALES VOLUME

2018	CHANGE	2017
$2,495m	-22.4%	$3,213m

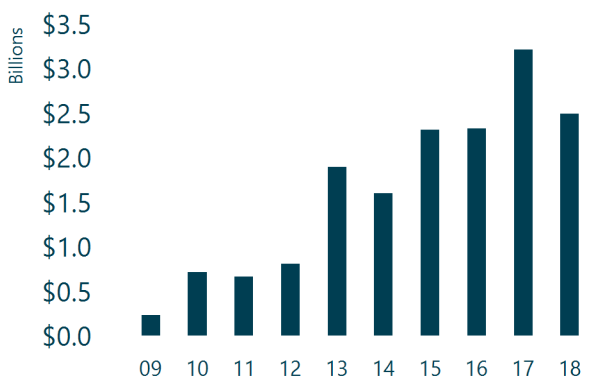
AVERAGE CAP RATE

2018	CHANGE	2017
5.4%	-20 bps	5.6%

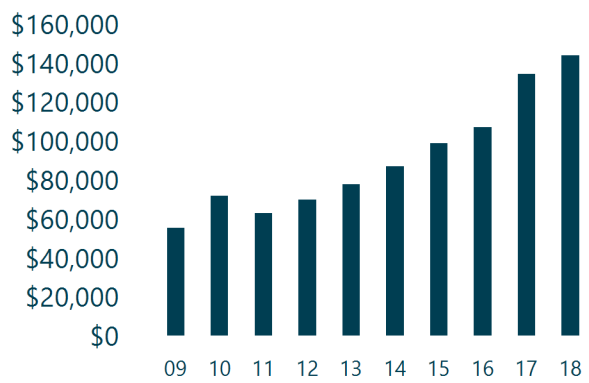
AVERAGE PRICE PER UNIT

2018	CHANGE	2017
$144k	7.1%	$134k

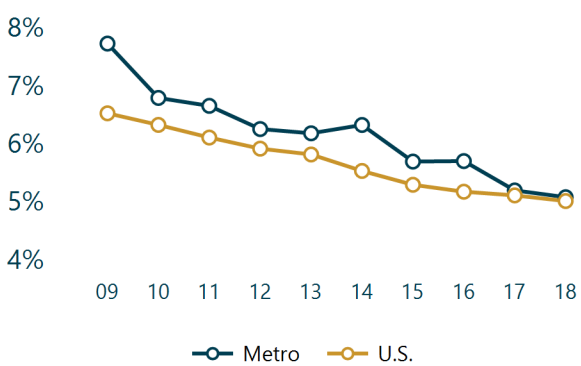
SALES VELOCITY



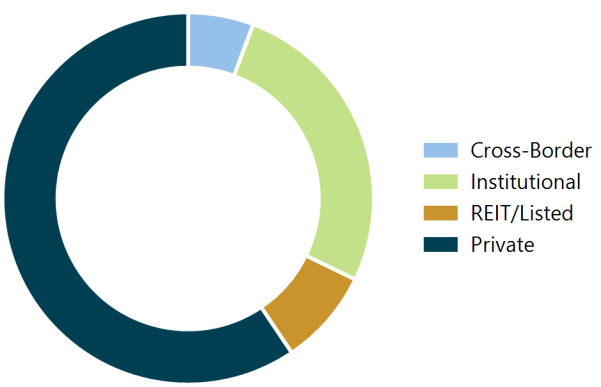
AVERAGE PRICE PER UNIT



AVERAGE CAP RATE



2018 BUYER COMPOSITION



TOP SALES

NAME	CITY	UNITS	BUILT	DATE SOLD	SALES PRICE	PPU
Timberlake	Altamonte	716	1984	August	$ 91,800,000	$ 128,212
Camden Thornton Park	Orlando	299	2016	September	$ 89,450,000	$ 299,163
Camden North Quarter	Orlando	333	2016	February	$ 80,966,666	$ 243,143
Altis at Shingle Creek	Kissimmee	356	2017	September	$ 75,300,000	$ 211,516
Sole at Casselberry	Casselberry	336	2017	May	$ 72,250,000	$ 215,029

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